

# Denison University & Kenyon College Libraries: From Work Redesign to a Merged Technical Services Department

---



ALCTS Midwinter Symposium:  
Risk & Entrepreneurship in Libraries  
January 11, 2008

# Our Context

## THE FIVE COLLEGES OF OHIO

*A consortium founded in 1995 with the support of the Andrew W. Mellon Foundation*

---

- ❑ Denison and Kenyon - members of the Five Colleges of Ohio, Inc. consortium.
  - ❑ Other members are Oberlin, Ohio Wesleyan, & the College of Wooster.
  - ❑ The Ohio Five's flagship project is library cooperation, among others are risk management, information technology infrastructure, and environmental health & safety.
  - ❑ Denison, Kenyon, OWU, and Wooster share an online catalog.
  - ❑ Five college libraries share a joint storage facility.
-

# Our Context



- ❑ The Five Colleges of Ohio is a consortium within a consortium, OhioLINK
  - ❑ Five colleges are individual members of OhioLINK:
    - Statewide union catalog of 87 academic libraries (public, private, research, and community colleges)
    - direct patron-initiated borrowing from any institution
    - 46 million books, 2 or 3 day delivery anywhere
    - consortial purchase of 140+ databases, 25,000 e-books, thousands of streaming videos, etc.
-

# Project Milestones

## 2003-2004

---

- ❑ **Summer, 2003** - Andrew W. Mellon Foundation Request For Proposals on library work redesign
  - ❑ **Summer & Fall, 2003** - Proposal Task Force
  - ❑ **December, 2003** – Mellon approves project
  - ❑ **January, 2004** - Planning Committee Retreat
  - ❑ **April, 2004** - R2 Consultants review current processes on both campuses
  - ❑ **Summer, 2004** – Intense Planning
  - ❑ **September, 2004** – draft Conceptual Model
  - ❑ **October, 2004** – Plan distributed for comment
-

# Project Milestones

## 2005-2007

---

- ❑ **January, 2005** – Implementation Team, 1 Denison, 1 Kenyon, Ohio5 system manager = HARD WORK by all technical services staff
  - ❑ **December, 2005** – Final report to Mellon
  - ❑ **February, 2006** – Kenyon hired Director for the merged department
  - ❑ **March, 2006** – All staff retreat
  - ❑ **Summer, 2006** – Work begins to feel more “normal,” but always questioning what we do, why, and how
  - ❑ **May, 2007** - MOU
-

# The Grant Proposal Task Force

- 
- **10-Person Task Force:**
    - Denison (2 librarians, 2 support staff)
    - Kenyon (2 librarians, 3 support staff)
    - Ohio Five consortium system manager
  - **Charge:** create a robust system for combined library technical services in which the focus is on constantly evolving patron information needs, research patterns, and desires.
  - System **MUST** be flexible, transferable, malleable, and adaptable.
-

# Key Literature Guiding Our Planning Process

---

DeRosa, Cathy. The 2003 OCLC Environmental Scan: Pattern Recognition. Dublin, OH: OCLC, 2004.

Hammer, Michael, and James Champy. Reengineering the Corporation. New York: Harper Collins, 2001.

Hayes, Jan and Maureen Sullivan. Mapping the Process: Engaging Staff in Redesigning Work. [Wheeling, IL: North Suburban Library System], 2002

---

# Objectives of the Project

---

- ❑ Apply dramatic efficiencies to 80% of what we currently purchase
  - ❑ Streamline receipt and delivery
  - ❑ Reallocate resources to enhance our collections so they better serve our users.
  - ❑ Empowers our technical services division to create new services and manage information in all formats
  - ❑ Enable our users to fully realize the liberal arts in an age of electronic information.
-



# Critical points of the plan

---

- ❑ A combined technical service team for the two libraries that will be on the leading edge of technology and user service
  - ❑ Work processes that are combined to enhance efficiency and allow for more flexibility to address user needs
  - ❑ A work process that is location independent and expandable
  - ❑ Intensive staff involvement in decision-making, education, training, & implementation
-

# Central Recommendations

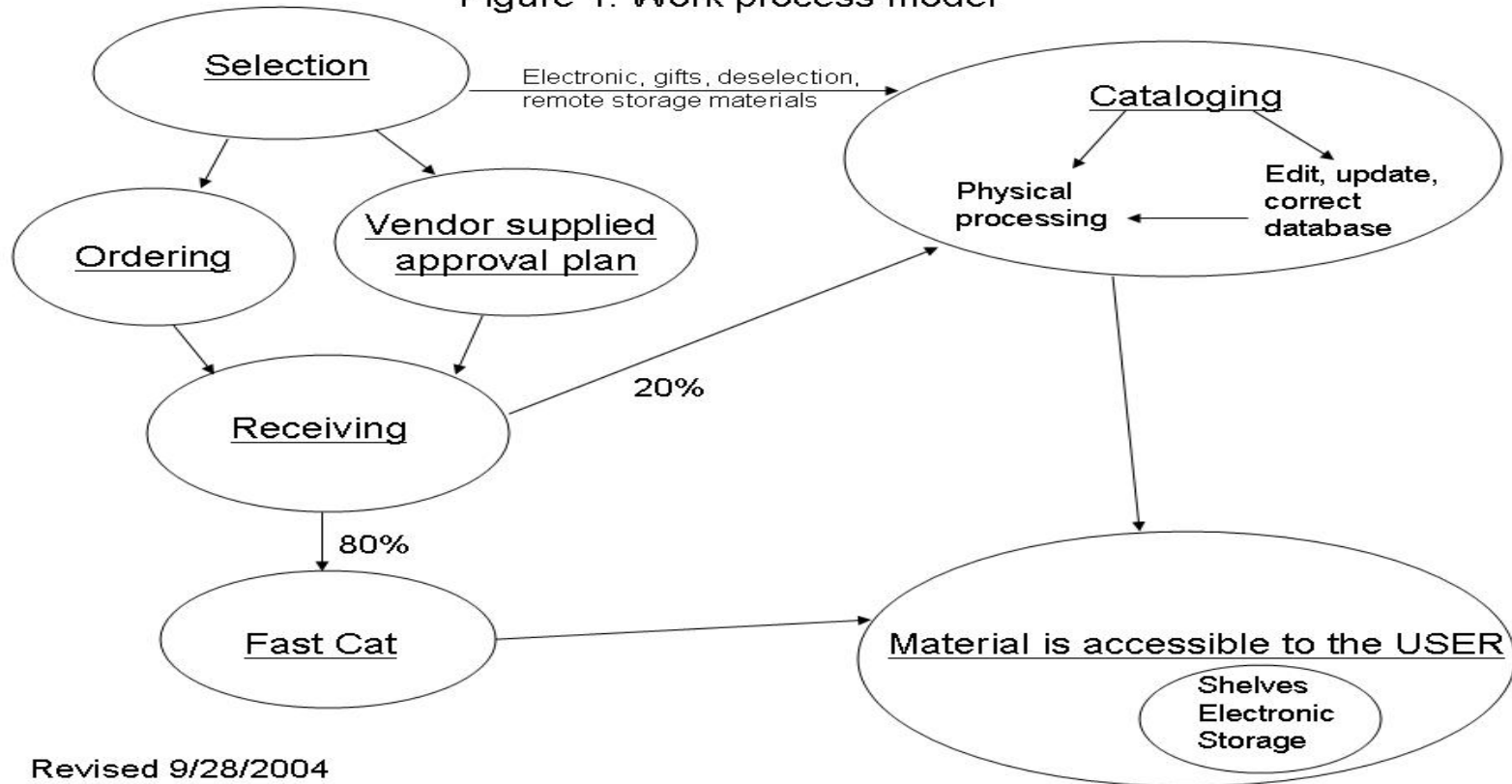
---

- ❑ A joint approval plan including combined selection, budget, and accounting for the two campuses
  - ❑ Expedited delivery to ensure seamless user access of campus collections
  - ❑ Replace paper with electronic flows wherever possible
  - ❑ Increase the use of vendor provided services
  - ❑ Concentrate our intellectual (human) resources in areas that we cannot automate
-

# Conceptual Model

## September, 2004

Figure 1. Work process model



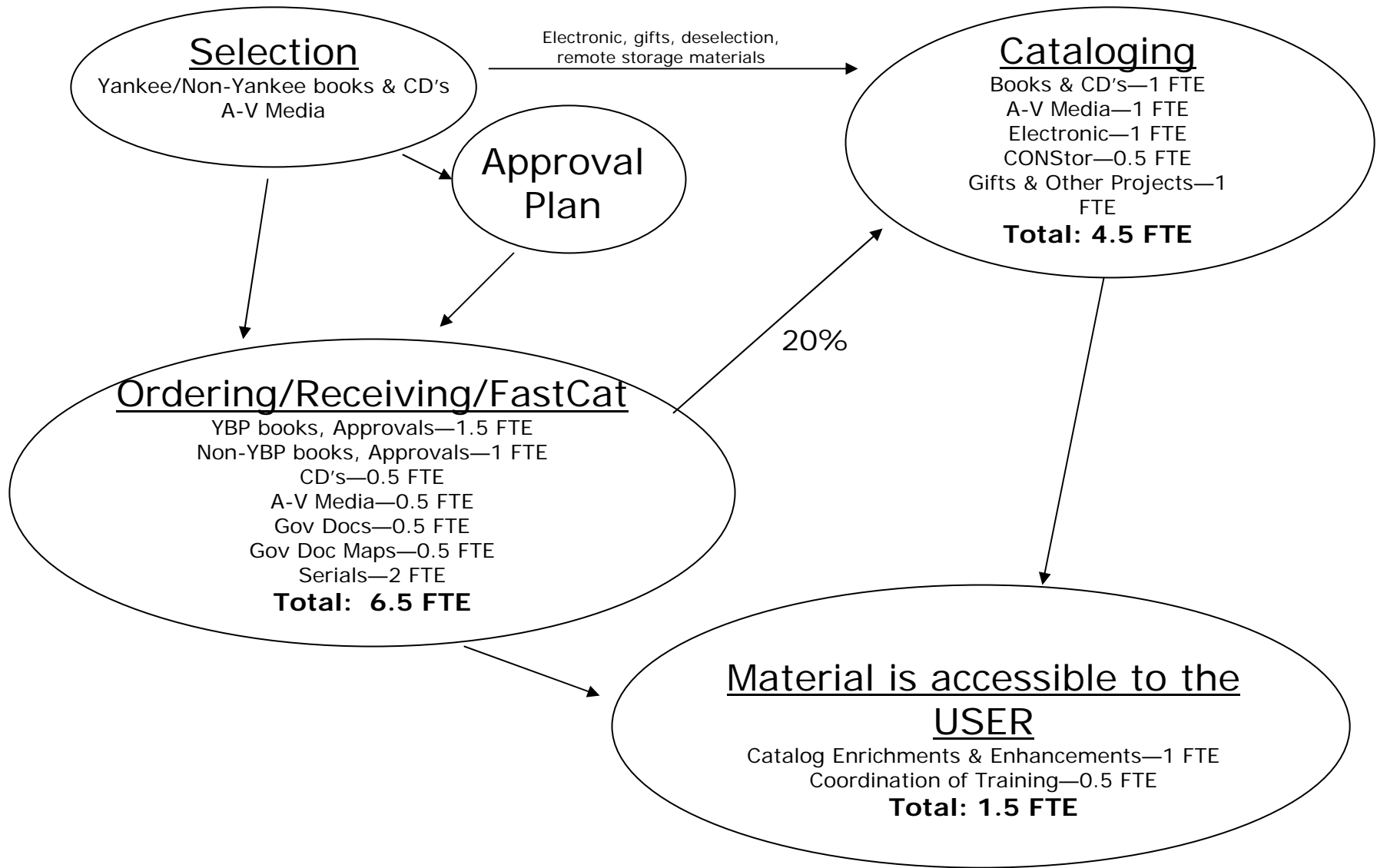
Revised 9/28/2004

# Implementation

---

- ❑ Implementation Team announced in January, 2005
  - ❑ Workflows refined (ongoing forever!)
  - ❑ Position descriptions revised (ongoing)
  - ❑ Location of various functions determined
  - ❑ Staff invited to suggest where their individual contributions fit best in the new organization
  - ❑ System created by management with the goal of providing staff their first or second choice, honoring preferences as much as possible
  - ❑ Final report to Mellon - December, 2005
-

# Proposed Draft Staffing Model – June, 2005



*\*Please note—the FTE's represented above are preliminary projected estimates!*

# Campus Human Resources Offices

---

- ❑ Technical services staff at Kenyon & Denison = 11.5 FTE total, evenly split, 2003-2007
  - ❑ Regular & deep communication between the two library directors + other consortial partners + HR offices
  - ❑ BOTH campus HR offices were briefed regularly and kept on-board
  - ❑ Re-writing position descriptions as vacancies or questions arise. ALL PDs have changed in 4 years.
  - ❑ Evaluations done consistently and by the new leader of the unit
-

# Hired New Staff When Vacancies Occurred

---

- ❑ Position descriptions revised with every vacancy
  - ❑ Search committees include both libraries
  - ❑ A new leader for the merged unit hired in February, 2006. The librarian is a Kenyon administrator who works in both locations and supervises all
  - ❑ Two Denison staff retirements in 2007 = new staff hired to work in both locations
  - ❑ Government Documents - Consolidation of all four collections and the four gov. docs. staff work together
-

# New Functions We Are Now Able to Cover Without Adding New Staff

---

- ❑ Cataloging electronic resources - now has one FTE (not previously assigned)
  - ❑ Training coordination has a half FTE (not previously assigned)
  - ❑ Clearing backlogs (videos, music, archival materials, etc.)
  - ❑ Government Documents: Consolidation of all four depository collections into one is underway (approximately 2-3 year project)
-



# Government Documents: Consolidating 4 Collections into 1

---

- ❑ Built on an earlier success = joint cataloging project for historic docs collections (also funded by the Mellon Foundation)
  - ❑ Working with GPO to secure their approval to merge four depository collections into one, distributed over four locations
  - ❑ Lots of interest from other libraries about using this as a model
  - ❑ ....looks good so far!
-

# Memorandum of Understanding 2007

---

- ❑ College Presidents signed this historic agreement
  - ❑ Signed May, 2007 anticipating staff retirements and new hires in upper administration
  - ❑ We worked together for 4+ years without a more formal agreement
  - ❑ *BUILDING TRUST* from the beginning was the key
-

# Hurdles

---

- ❑ Reaching consensus with consortial partners who are not part of the project
  - ❑ Staff resistance to change, “If it ain’t broke, why fix it?”
  - ❑ Staffing the central storage facility/tech. services unit with existing folks who don’t want to work in a new location
  - ❑ Getting staff to let go of the “perfect,” on behalf of the “good”
  - ❑ Staff learning/training to manage digital information and products in all formats, especially those locally produced
-

# Hurdles

---

- ❑ Teaching ourselves to question everything we do
- ❑ Encouraging and rewarding risk-taking in a risk-averse profession

## Bottom Line Four Years On:

We've faced and resolved these hurdles. Support staff have taken ownership and leadership of the project with the support of librarians. Everyone is energized.

---

# Advice

---

- ❑ Leadership & participation by the Library Director/Dean ***essential***
  - ❑ Secure buy-in from senior administrators on campus
  - ❑ Prepare a thorough, well-reasoned proposal BEFORE you start planning.
  - ❑ Hire an experienced consultant/facilitator to assist the project team (managing change is crucial)
-

# Advice

---

- Work with a consortial partner IF you share at least one of the following:
    - online catalog
    - delivery service
    - storage facility  
(preferably all three!)
  
  - ***BE HONEST*** about your motives for the project, especially if you're redesigning with the purpose of saving money and eliminating positions.
-

# Stay Tuned for updates

---

□ Key documents on the project are posted at:

<http://www.denison.edu/collaborations/ohio5/libres/>

□ Contacts:

Scottie Cochrane-Director of Libraries, Denison U.  
[cochrane@denison.edu](mailto:cochrane@denison.edu)

Amy Badertscher-Director of Collection Services,  
Kenyon College [badertschera@kenyon.edu](mailto:badertschera@kenyon.edu)

---